

2016

NETBALL WAIKATO
BAY OF PLENTY ZONE

ANNUAL REPORT



THANKS TO OUR PARTNERS



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OUR CENTRES

Cambridge, Eastern Waikato, Gisborne, Hamilton City, Harbourside, Hauraki Plains,
Kawerau, Maniapoto, Otorohanga,
Taumarunui, Matamata, Mercury Bay, Morrinsville, Opotiki, Paeroa, Putaruru, Rotorua,
Taupo, Te Aroha, Te Awamutu, Te Puke, Thames, Tokoroa,
Waihi, Whakatane

CHAIR AND CEO

As the Zone's Chair and Chief Executive, it is our pleasure to present the 2016 Netball Waikato Bay of Plenty annual report.

2016 presented significant opportunities and challenges for our Zone.

With an underlying philosophy of making our Centres strong, we have embarked upon a mission of Centre engagement, support and action.

Of note, has been the review of the Community development structure, re-introduction of Clusters and imminent employment of additional Netball development staff across our Zone.

With a sense of back to the future, our new structure will enable our centres to build in the key areas of Coach and Umpire development and identify areas of need to improve overall Centre capability.

Clearly, vibrant Centres are essential if our game is to thrive and this level of Investment in our grassroots requires the support of national body, funders and family of partners.

Netball New Zealand's delivery of the Whole of Netball (WON) plan in 2016, included continued review and roll out of ANZ futureFERNs, Coaching and Umpire development frameworks. Our new community structure will ensure that we can maximise the opportunities presented by these latest Netball New Zealand initiatives.

We also acknowledge the vital support we receive from a large group of partners and funders (shown on the inside cover), who work with us to ensure netball thrives in the Waikato Bay of Plenty Zone. The loyalty shown underscores the quality of the business that supports us.

Building on the success of the 2015 season and despite enduring a slow start, WBOP Magic gained good momentum to retain the ANZ Championship New Zealand Conference Trophy. 2016 was another excellent season and just reward for the true character shown by the players and team management. WBOP Magic once again was able to maintain its proud record of being the only ANZ Championship team to make the playoffs every year since the competition's inception.

In 2017 a new era of ANZ championship netball will see a separate Australia and New Zealand competition. WBOP Magic will take the legacy of its historic success with it but will look towards the new competition and new team with a fresh desire for success. We thank Julie Fitzgerald for her input as she returns to coach in Sydney. We welcome Margaret Forsyth and Amigene Metcalfe into the coaching positions of Head and Assistant Coach respectively and welcome back our Captain Casey Kopua to the playing arena.

This year has proved financially challenging, with a net deficit for the year ended 30th November 2016 of \$139,000. This is attributed to the loss of key partners and reducing gate fees. To address these ongoing financial challenges, we have adopted a new and innovative approach to community engagement and funding.

Specifically, the Waikato DHB and the Magic Netball Zone have agreed a partnership where the Zone will use its structures to help deliver Health messages to women in our communities. Women's health will be the major focus of the Magic and our Community Development team from now on and the response from other corporates has been extremely encouraging.

This closer association between health and sport is ground breaking.

The Magic players and Zone Community team members will help with the delivery of Health Promotion materials down through our centres and schools, providing engagement with netballers of all ages who will help drive the health messages through their families.

In addition to the vital contribution made by our centres, volunteers, funders and partners, we also acknowledge the contribution made by the Zone Board. Sadly, a vacancy arose in 2016 due to the passing of Helen Dodge. To assist through this difficult period, the NWBOP Board invited expressions of interest from our Zone Centres for candidates to

apply for the position of a short term Board member until the 2017 AGM. Karyn Vincent was duly co-opted on by the Board. In the appointed Board members side we were delighted to welcome Judith Moreland to the table. She has been involved with Netball at all levels. Also co-opted was Patrice Wynen who brings her management and other skills to assist.

Finally, to the staff at Netball Waikato Bay of Plenty, thank you for the great work you do and for the commitment and dedication you bring. 2016 has been a particularly challenging year with restructures, changes in leadership and the uncertainty that these factors bring. Tim Hamilton left the Zone mid-year. The Board is extremely grateful to John Parker who cleared his desk and became Acting CEO for the remainder of the year while we sought the full time replacement. He rekindled the skills he had previously shown as founding CEO of Sport Waikato and he has had a huge impact on what lies ahead for us.

2017 heralds a new era and it is with an air of optimism that we look forward to a successful season.

PERFORMANCE REPORT

In 2016, Netball Waikato Bay of Plenty introduced two Zone Performance Squads – Level 1 (Under 17) and Level 2 (Under 19). The programmes aim to grow a long term athlete performance plan that prepares Magic zone netballers to compete at the highest level.

The Level 1 Performance Squad consisted of five coaches working with 44 selected players from across the zone, over a 10 week program. These coaches and players had the opportunity to attend workshops with professionals in Mental Skills, Nutrition, and Strength & Conditioning along with learning new skills from Magic players.

At the February Level 1 session, five of these players were identified by Netball New Zealand Emerging Talent Selectors and invited to attend New Zealand Secondary School trials in March, with two players making the final team along with one player from the Beko Programme.

The Level 2 Performance Squad, consisted of 14 athletes and was led by Head Coach, Sonya Noble. The programme included six skills sessions, two camps and two matches against the Northern Zone equivalent. A measure of the success of this programme was the naming of five of these Level 2 players in Beko training squads at the end of the year.

2016 also saw the introduction of the Beko National League competition, underpinning the ANZ Championship. The league consisted of 21 games over 12 weekends, with 10 matches televised on Sky Sport. The Beko Netball League aims to provide a pathway for players, coaches, administrators and officials who aspire to play in the ANZ Championship and on the international stage. The 2016 Waikato Bay of Plenty Beko team, led by Head Coach Margaret Forsyth, completed the inaugural season with a 4 win/4 loss record, finishing the competition in 4th position behind Southern, Central and Northern.

Netball New Zealand's Performance Coach programme continued to be strongly supported within our zone, with 15 talented and hardworking coaches engaged in further learning opportunities through advanced modules and coaching observations. This is a particularly challenging course of study, taking 2-3 years to complete. Congratulations are extended to Shan Jensen-Loach, the first coach from the WBOP zone to be awarded the Performance Coach Qualification. An outstanding achievement.

The conclusion of the 2016 netball season heralded the end of the ANZ Championship with the Australian and New Zealand teams splitting to form their own competitions. With Margaret Forsyth's appointment as the first Magic coach for the new ANZ Premiership competition, the Netball Waikato Bay of Plenty Zone appointed Debbie Fuller and Ruth Aitken as Performance Managers, to build on the strong foundations already established in the zone performance space.

UMPIRE REPORT

The Umpiring space continues to be a focus for our Zone. Under the guidance of Jan Teesdale (Umpire Development Officer) the 25 Netball Centres have worked hard to establish and update their umpire databases and put an umpiring plan together so they can have focus and drive to meet their objectives. Jan has worked closely with Pam Clayton, NZUDG, and the Zone Cluster Umpire Advisors (Colleen Law, Jane Robinson, Linda Sprangers, Marriane Walton, Wendy Sinclair) to develop and train umpires and umpire coaches across the Zone. We thank the Cluster advisors for working so hard to ensure the processes and outcomes for umpiring are met. As a result of the work all of our people do, five umpires passed their NZ Theory exam and twenty-seven their Zone Theory. Two umpires passed their NZ Practical Award and 11 their Zone Award. A priority for our Zone is to encourage umpire coaches to enter the coaching and assessment pathway. We had 80 umpire coaches attend their CAT workshop in 2016. Jane Robinson and Colleen Law represented the Zone at the New Plymouth Under 15 Tournament in July. Many of our Centres send teams and umpires to this event so Jane and Colleen kept their eyes across all of them to ensure we have data on the umpires coming through the pathway. Faith Stock, Jan Teesdale, Pam Clayton, and Rose Powdrell all attended UNISS in September at Papakura. This is another opportunity for our umpire coaches to have their eyes across all our current and up and coming umpires as well as to network with our Northern Zone counterparts.

In 2016 we put a survey out to our members to ensure we received back a reality picture of where umpiring is at in our Zone. Jan, as part of the whole Community team under the leadership of Phil Lyons, the Community Manager, went through a robust process of looking at the review responses and have put in place a plan and KPIs going into 2017.

With the NWBOP Performance Squads being established this year we are hoping more of our umpires move into the National pathways for umpires in the future. In 2016 members of the Level 1 Umpires squad were: Cheyenne Clarkin (Hauraki) and Tiana Thompson (Hamilton City). The coaches were Linda Sprangers and Rose Powdrell. Level 2 umpires were Amanda Thompson (Harbourside) Darne Rawriri Hamilton City and Pania Tomoana (Gisborne). The level 3 squad was made up of Ashlee Numa, Ceri Hills and Vicki Lee Walker all of Hamilton City.

We were delighted when Danielle Maulder gained her International Umpire Award IUA during the ANZ Championships. We know she has been an exceptional role model for other aspiring umpires in our Zone.

COACH DEVELOPMENT

ANZ futureFERNs continued to roll out in 24 Netball Centres across our Zone, which included delivery of Information Sessions, Have a Go Days, ANZ futureFERNs Coaching Modules Year 1 – 8 and the Zone Festival Day.

1,333 Coaches attended Coaching Modules from around the Zone.

*69 Coaches completed their Community Coach Award which exceeded our target of 50.

Shan Jensen-Loach completed her Performance Coach Award.

*This was an admirable achievement with having 2 Coach Developers away on leave for a combined period of 9 months.

All 25 Netball Centres had a Coach Development Plan and 24 Centres had Coach Co-ordinator's.

33 Coaches attended an Open Magic Training and Q&A in Cambridge with Julie Fitzgerald.

Coach Developer Training day in Matamata for 9 Coach Developers.

Coach Developer's supported Schools with Coaching Modules/Policies & Procedure's.

Coaches around the Zone were given opportunities to Select at Rotorua Secondary School Tournament, UNISS and U17's to assist with player identification for the Zone Level 1 Squads.

Thank you to the following Coaches –

U17 Selector's: Margaret Forsyth, Katie Horne, Sonya Noble.

UNISS Selector's: Margaret Forsyth, Kim Hunt, Kiwi McLeod, Maylene Meroiti, Collette Whittle, Mark Speake, Gina Draper, Ange Russek and Kristy Hepi.

Rotorua Selector's: Margaret Forsyth, Katie Horne, Kim Hunt, Charlene Hicks, Kym Hale, Dot Carr, Maylene Meroiti, Sheryl Maybe and Kristy Hepi.

FINANCIAL REPORT



Independent auditor's report

To the members of Netball Waikato Bay of Plenty Zone

We have audited the accompanying special purpose financial statements of Netball Waikato Bay of Plenty Zone ("the incorporated society") on pages 3 to 7. The special purpose financial statements comprise the statement of financial position as at 30 November 2016, the statements of financial performance and statement of movement in equity for the year then ended, and a summary of significant accounting policies and other explanatory information. The special purpose financial statements have been prepared based on the Tax Administration (Financial Statements) Order 2014.

This report is made solely to the members as a body. Our audit work has been undertaken so that we might state to the incorporated society's members those matters we are required to state to them in the auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the incorporated society's members as a body, for our audit work, this report or any of the opinions we have formed.

Board's responsibility for the special purpose financial statements

The Board is responsible for the preparation of these special purpose financial statements, in accordance with the Tax Administration (Financial Statements) Order 2014, and for such internal control as the Board determines is necessary to enable the preparation of special purpose financial statements that are free from material misstatement whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these special purpose financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the special purpose financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the special purpose financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the special purpose financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the incorporated society's preparation of the special purpose financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the incorporated society's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the special purpose financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the incorporated society.

Opinion

In our opinion the special purpose financial statements of Netball Waikato Bay of Plenty Zone on pages 3 to 7 for the year ended 30 November 2016 are prepared, in all material respects, in accordance with the Tax Administration (Financial Statements) Order 2014.

Basis of accounting and restriction on distribution and use

Without modifying our opinion, we draw attention to Note 1 to the special purpose financial statements, which describes the basis of accounting. The special purpose financial statements are prepared for the purposes of reporting to the members. As a result, the special purpose financial statements may not be suitable for another purpose. Our report is intended solely for Netball Waikato Bay of Plenty Zone and should not be distributed to or used by any parties other than Netball Waikato Bay of Plenty Zone.

A handwritten signature of the KPMG firm, written in blue ink.

24 March 2017
Auckland

NETBALL WAIKATO BAY OF PLENTY ZONE INCORPORATED

STATEMENT OF MOVEMENTS IN EQUITY

for the year ended 30 November 2016

| | NWBZI 2016 \$000 | NWBZI 2015 \$000 |
|---------------------------------------|------------------------|------------------------|
| Members Equity at beginning of year | (192) | (133) |
| Operating Surplus/(Deficit) for year | (139) | (59) |
| (Less)/Plus transfers | | |
| (Less) transfer to/from Shelf Company | - | - |
| Members Equity at end of year | <u>(332)</u> | <u>(192)</u> |

NETBALL WAIKATO BAY OF PLENTY ZONE INCORPORATED

STATEMENT OF FINANCIAL PERFORMANCE *for the year ended 30 November 2016*

| | | NWBZI 2016 \$000 | NWBZI 2015 \$000 |
|------------------------------------|-----------|------------------------|------------------------|
| Operating Revenue | Note 3 | 2,545 | 2,586 |
| Operating Expenses | 3 | 2,684 | 2,645 |
| Operating Surplus/(Deficit) | | <u>(139)</u> | <u>(59)</u> |
| Net Surplus/(Deficit) for the year | | <u>(139)</u> | <u>(59)</u> |

NETBALL WAIKATO BAY OF PLENTY ZONE INCORPORATED

STATEMENT OF FINANCIAL POSITION as at 30 November 2016

| | Note | NWBZI 2016 \$000 | NWBZI 2015 \$000 |
|---------------------------------------|------|------------------------|------------------------|
| Assets | | | |
| Cash and Short-Term Deposits | | (17) | 135 |
| Accounts Receivable | | 55 | 28 |
| Prepayments | | 13 | 19 |
| GST Receivable | | 1 | - |
| Total Current Assets | | 52 | 182 |
| | | | |
| Plant and Equipment | 5 | 10 | 16 |
| Total Non Current Assets | | 10 | 16 |
| | | | |
| Total Assets | | 62 | 198 |
| | | | |
| Members Equity | | (331) | (192) |
| | | | |
| Liabilities | | | |
| Creditors and Accruals | 4 | 153 | 179 |
| Income Received in Advance | | 240 | 201 |
| GST Payable | | - | 10 |
| Total Liabilities | | 393 | 390 |
| | | | |
| Total Equity & Liabilities | | 62 | 198 |

ON BEHALF OF THE BOARD


John Wiltshire

Date: 27/2/17

Netball Waikato Bay of Plenty Zone Incorporated

Notes to the Financial Statements

For the Year Ended 30 November 2016

1 Accounting Policies

Basis of Reporting

Netball Waikato Bay of Plenty Zone Incorporated (NWBZ) is an Incorporated Society in New Zealand, incorporated in November 2012. NWBZ is a Public Benefit Entity. The special purpose financial statements have been prepared in accordance with s23(j) of the Incorporated Societies Act 1908.

The special purpose financial statements have been prepared applying the accounting principles of accrual accounting and the double entry method of recording of financial statements. They comply with the New Zealand Tax Administration (Financial Statements) Order 2014. The special purpose financial statements have been prepared on the basis of historical cost.

The financial statements comprise of Statement of Financial Position and Performance, movements in equity and accounting policies as well as the notes to these statements and comply with the Tax Administration (Financial Statements) Order 2014. The financial statements are presented in New Zealand Dollars (NZ\$).

Going Concern

The financial statements have been prepared on a going-concern basis, reflecting the Board's business plan which is being monitored monthly to ensure sufficient cashflow is available to pay liabilities as they fall due.

Goods & Services Tax

Figures shown in these financial statements are exclusive of GST, with the exception of accounts receivable and accounts payable.

Revenue Recognition

Revenue that does not relate to the current period is deferred on the statement of financial position as income received in advance until such time as it is appropriate to recognise the revenue.

Contra

Contra received is recognised as sponsorship revenue when amounts are quantifiable in terms of the sponsorship contract.

Accounts Receivable

Accounts Receivable are shown at an amount which represents their estimated realisable value.

Plant, Equipment and Depreciation

Plant & Equipment is stated at cost less accumulated depreciation. Plant & Equipment have been written off over their estimated useful lives on a straight line basis to calculate the depreciation charge for the period as follows:

| | |
|----------------------|------------|
| Furniture & Fittings | 2-15 years |
| Other Equipment | 2-5 years |

Uniforms

Uniforms are expensed at the time of purchase.

Taxation

NWBZ is a non-profit body for taxation purposes under section CW 46 of the Income Tax Act 2007 and as such no taxation is payable on the profit for the year.

Changes in Accounting Policies

There has been no change in accounting policies during the year and they have been applied on a consistent basis.

Netball Waikato Bay of Plenty Zone Incorporated
Notes to the Financial Statements
For the Year Ended 30 November 2016

2 Contingent Liabilities and Commitments

| | NWBZI 2016 \$000 | NWBZI 2015 \$000 |
|--|------------------------|------------------------|
| Commitments under non-cancellable operating leases | | |
| Current | 53 | 14 |
| Non-current | - | 11 |
| Total operating lease commitments | \$ 53 | \$ 25 |

3 Operating Deficit

| | NWBZI 2016 \$000 | NWBZI 2015 \$000 |
|-------------------------------------|------------------------|------------------------|
| Operating deficit includes: | | |
| <i>Income</i> | | |
| Sponsorship | 598 | 757 |
| Grants | 1,377 | 1,379 |
| <i>Expenses</i> | | |
| Audit Fees | - | 1 |
| Doubtful Debts | 1 | - |
| Depreciation | 12 | 8 |
| Rental and operating lease expenses | 52 | 114 |
| Debt Forgiveness TTNL | (43) | - |

Audit Fees have been paid via a sponsorship agreement between Netball New Zealand and KPMG. The exception is the NZCT audit

4 Creditors and Accruals

| | NWBZI 2016 \$000 | NWBZI 2015 \$000 |
|--------------------------|------------------------|------------------------|
| Trade Creditors | 112 | 100 |
| Accruals/Other Creditors | 41 | 79 |
| | 153 | 179 |

5 Plant & Equipment (\$000)

| | NWBZI 2016 | | | | NWBZI 2015 | | | |
|----------------------|---------------|-------|----------------|---------------|---------------|-------|----------------|---------------|
| | Cost | Deprn | Accum Deprn | Book Value | Cost | Deprn | Accum Deprn | Book Value |
| Furniture & Fittings | - | - | - | - | 4 | - | - | 4 |
| Other Equipment | 31 | 12 | 21 | 10 | 22 | 4 | 10 | 12 |
| | 31 | 12 | 21 | 10 | 26 | 4 | 10 | 16 |

6 Overdraft Facilities

NNZ has guaranteed a \$100,000 overdraft facility for Netball Waikato Bay of Plenty Zone in 2016.

7 Board Honoraria

An honoraria payment was made to Board members for the year as follows:
Board Chair \$15k (2015: \$15k)

8 Subsequent Events

There have been no events subsequent to balance date that would have a material impact on the financial statements

9 Related Party Transactions

There were no related party transactions in 2016 (2015: nil).